

## Prof. Sanjay Biyani

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*A dynamic multifaceted young educationist, youth motivator, Author, and an entrepreneur with over 22yrs. of teaching experience at PG and UG level. The far reaching objective is to empower women and youth through technical education and believes that there is tremendous scope in each and every youth with hidden potential talent which can be explored through proper counseling.*

### Areas of Expertise

*Staff-Teacher Training*

*Management Consultancy*

*Excellent Communicator and Speaker*

*Career Counseling and Meditation*

*Team Building and Leadership*

*HR Management and Networking*

*Developing Educational Videos and Websites*

*Research Guide and Writer*

*Entrepreneurship*

### Personal Details

*Biyani Group of Colleges*

*Vidhyadhar Nagar,*

*Jaipur-302039*

*Rajasthan (India)*

*Ph. : +91-0141- 2338591-95*

*Fax : +91-0141-2338007*

*DOB: 06/08/1970*

*Nationality: Indian*

### Books Written

*You Can Succeed-Vol-I, II*

*Why Should I Say Thank You*

*Love & Feelings are Everything*

*How to Strengthen mind through positivity*

*360° View of Your Career & Success*

### Academic Qualifications

- Doctorate Degree on the topic of “Accounting Standard and Corporate Accounting Practice- A case study from University of Rajasthan (**Ph. D**)
- Fellow member of the Institute of Chartered Accountants of India (**FCA**)
- Masters in Business Administration (**MBA**), Masters in Commerce (**M.Com**)
- PG Diploma in Counseling (**PGDC**)

### Awards And Achievements

- Awarded “**Shiksha Bharti Samaan**” for excellent work in literature by Vice-Chancellor of Central University (Raj.)
- Selected as **Youth Icon of Rajasthan** (2012) by DNA.
- Selected as **Leaders in Education** (Top Institute of India) by Aspire Magazine (2012)
- Led the Biyani Brand to be considered as emerging brand in Rajasthan by **Dainik Bhaskar 2012**.
- Responsible for the proud 135th rank of Biyani Institute of Science & Management among the **Best B-Schools of India Business Today**’ Oct., 2012
- **Pride India Global Award-2011** at Indian School of Mines University, Dhanbad, Jharkhand awarded by Mr. Chetan Bhagat.
- **Young Entrepreneurship Award-2005** by the Honorable Minister Shri Pratap Singh Singhavi, Minister of State, Urban Dev. & Housing, L.S.G. (Rajasthan).

*Management Accounting*

*Managerial Economics*

*Business Statistics*

*Management Accounting-1*

*Easy Approach to Auditing*

*Advanced Accountancy*

*Business Economics*

*Practical Advanced Accountancy*

*Practical Problems in Accountancy*

*Easy Approach to Income Tax*

*Fundamentals of Accounting*

*Success Story of Kalpana Chawla*

- Special Award in recognition of valuable services in **International Conference** organized by the **President of Institute of Chartered Accountants of India (ICAI)**.
- Keynote speaker in University Teacher's Conference on "Divine Knowledge for golden age" organized by **Rajyoga Education & Research Foundation, Mount Abu**, 2013, 2014, 2015
- Indo-Nepal Samratan Award for exclusive service recommended by SAARC for cultural & Social Harmony in 2013
- Exclusive Award for extra ordinary work in the area of education by **98.3 Radio Mirchi**.

## **Professional Exposure**

- Nominated as research supervisor by **Rajasthan Technical University, Kota** for degree of Doctor of philosophy
- Founder member of **Biyani Group** of Colleges (BGC).
- Presently, Director (Academics) of **Biyani Girls College, Jaipur ('A' Grade NAAC Accredited)**
- Working as Honorary Secretary, Biyani Shikshan Sansthan
- Shared innovative ideas and rich experience for establishing Management Systems and Internal upgradation & Controls in educational Institutions almost all over India.
- Invited by **Saitama University, Japan** to understand and compare the educational System and research technologies of India and Japan.
- Conducted **600+ seminars** and workshops for youth Awareness as a Social Responsibility
- Visited as a guest speaker and motivator in various corporate and professional Institutes- **Vodafone, DB Corps, SBBJ, ICAI, LIC, ICSI, IIT and Central University**.
- Integral part of **Dainik Bhaskar** Career Counseling Team and active member as the key resource person for Rajasthan Patrika Career Counseling Program.

## **Social and E-Presence**

- Chief Editor of **Biyani Times** Newspaper
- Regular Presence on **Zee TV**, a dedicated show named "Career Mantra"
- Directed a documentary on Kalpana Chawla's Life "**Kalpana Ki Udaan**" available on You Tube.
- Founder member and key concept provider for unique launch of the Educational Web Portal "**www.gurukpo.com**" containing 1500+ educational video lectures and 300+ study materials for the benefit of the students.
- Has uploaded over **100+ videos** on career counseling on you tube.
- Written more than **100+ blogs** on career counseling

## CORE-COMPETENCIE

- ❖ **As a Writer** - Authored several books in his core subjects like Management Accounting, Advanced Accountancy, Practical Problems in Accountancy, Easy Approach to Auditing & Income Tax, Fundamentals of Accounting, Practical Advanced Accountancy, Bank Audit Advances, Audit Checklist Bank Audit, Risk Assessment & Internal Control Risk Assessment.

Emerged as an eminent writer and dexterous in dealing with Human psychology & Positivity and authored “Why Should I Say Thank You”, “Love & Feelings Are Everything” & “How to Strengthen mind through positivity”, “You Can succeed” and “360 degree view of your career and success”

Contributed in renowned magazines, Journals and Newsletter like Central India Regional Council (CIRC), Newsletter of Indian Institute of Chartered Accountants, Biyani Times and wrote articles like “A Success Story of Kalpana Chawla”, “Emerging Trends in Professional Management Education”, Additional Depreciation etc. Regularly writes articles on life, success, motivation and management for renowned newspapers like Nafanuksaan(250articles) , Punjab Kesari(50 articles) and Dainik Navjyoti (100 articles). Has also exhibited his expertise in the field of Commerce & Management by presenting papers in various educational seminars.

- ❖ **As an Innovator** - As a thorough educationist and innovator has also worked in the projects like 'Psychological and Career Aptitude Test', 'Concentration Test', THINK TANK' Project assessing the parameters of personality like Introversion/Extroversion, Positive/Negative, Observation Capacity, Emotional/Practical attitude etc. Devised a new methodology for enhancing the students' capabilities through audio-visual aids to be shown in the form of a presentation under the Personality Enhancement Programme (PEP). These movie clippings are capable of evoking qualities and traits like Gandhism, Ethics and Values, Positive Thinking, Confidence Building, Body Language, Team Building, Leadership, Motivation, Interpersonal Communication and Entrepreneurship. Launched E-Guru Programme to enhance the technological skills of the faculty, corporate staff and students. The courses included MS Office, E-mail accessing, E-banking, E-shopping, Online Reservation and Creating blogs.
- ❖ **As a Trainer:** Has apparently manifested effective leadership qualities by guiding and motivating employees, corporate staff and students through intensive development programmes on the topics like Positive mind set, Enthusiasm, Team Building and Difference between duties and responsibilities. Attended a chat show on “Career in Management & Biotechnology” as an expert, aired on All India Radio. Delivered a session on 'CA/CS as a career' in Rajasthan Patrika Career Fair. Conducted five days workshop on Dale Carnegie's Books, “How to Win Friends & Influence People”, “You Can Succeed” , conducted a Workshop on 'Mind Set and Enthusiasm' in Mahaveer Public School , Chief Speaker for study circle meeting of ICAI on “AAS-6” (Revised) Risk Assessment & Internal Control.
- ❖ **As an Organizer:** Since 2006, every year coordinating and attending BICON, The International Symposium where participants from the premier institutions of the country like IIT, IIM etc. as well as from Japan and America have been taking part catering to the latest innovations, trends and technologies in the field of commerce and management, Information Technology and Biotechnology.

Date:

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